



### AirPlus Travel Trade Efficient payment solutions for the travel industry

### **10 reasons for AirPlus**

When it comes to purchasing and invoicing travel services, things start to get complex: The travel industry is full of service providers that comes in all shapes and sizes, from travel agencies (online or offline) to tour operators, airlines, hotels, car rental companies, ticket providers, destination management companies and more.

And it's not uncommon for each merchant to differ in their choice of preferred payment method – but juggling different payment solutions for each and every customer is not just time-consuming, but simply inefficient.

With the virtual payment solution from AirPlus, developed specifically for the travel industry, you can now simplify all your payment processes while reducing default risks, preserving your liquidity, enjoying more transparency, and securing full control over your expenses – no matter whether you're a travel agency or a tour operator.

Need more convincing? Here are 10 reasons AirPlus solutions are a perfect fit for your travel service payments.

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#### **Personalized service**

With over 30 years' experience in the industry, we're fluent in travel. Our payment experts are available to answer your questions and assist you personally in your local language, ensuring nothing is lost in translation.

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#### **Reduced risk of default**

With our Mastercard<sup>®</sup> virtual payment solution, you're covered in case of default. If your supplier is unable to deliver the travel service (hotel room, flight, train ticket, entrance ticket, etc.) you'll get your money back. We're happy to answer any questions you may have about the requirements for this.

#### **Better cash flow**

AirPlus Virtual Cards enable you to adapt your billing cycle based on seasonal demands. And thanks to central debiting and individual payment terms, you enjoy more flexibility while protecting your cash flow.

#### Improved data & transparency

Simplify reconciliation and enhance transparency using centralized payments with individually definable data fields. Information such as booking number and PNR is automatically added to your statement with each transaction, reducing the administrative burden.

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### **Enhanced compatibility**

Generating virtual cards is quick, easy, and convenient. Best of all, they can be integrated into all common industry solutions, including GDSs, mid- and back-office systems, booking platforms and your very own system landscape, meaning a new card can be generated automatically with each incoming booking.

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### **Easy administration**

Via the AirPlus Portal, you can manage and create AirPlus Virtual Cards to pay your service providers in just a few clicks. You're also able to manage your usage rights and contracts just as easily for maximum control and oversight.

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### Worldwide acceptance via Mastercard and UATP

With AirPlus Virtual Cards, you can pay worldwide using the Mastercard network for trouble-free travel industry transactions. Paying service providers is just as convenient via the UATP network, providing high data quality and the possibility to benefit from VAT deduction in Germany.



### Simplified billing

Transferring electronic billing data into your mid- and back-office systems is simple. And with this data at hand, the allocation of all payments from your service providers with the corresponding customer bookings becomes child's play.

# Customizable security parameters

Defining the security settings of your virtual credit cards is incredibly easy. And between the validity date, currency, individual card limit and more, AirPlus Virtual Cards give you the control you need to make your card transactions even more secure.

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# Secure payments without 2FA

AirPlus Virtual Cards are classified as a particularly secure payment solution, so they're exempt from two-factor authentication. This saves you an enormous amount of time, so you can focus on what matters to you.

Optimize your payment processes today and benefit from the virtual payment solution tailor-made for the travel industry by AirPlus, your innovative partner with over 30 years of experience in corporate payment. Do you have any questions? Feel free to contact us!

